



## Put Microsoft Financing to work for you

Let your Microsoft Partner know that you are interested in discussing payment options through Microsoft Financing. If you need to find a Partner, call 0870 60 10 100.

- The one-page credit application completed with your Microsoft Partner is generally all that is required for financing under £250,000 and most applications are processed in 24 hours.
- Applications over £250,000 typically require two years of audited or reviewed financial information. There is no loan maximum.
- If you are a start-up company, talk to your Microsoft Partner to determine the best course of action.

To review additional programme details, as well as our latest specials and offers, visit:  
[www.microsoft.com/uk/financing](http://www.microsoft.com/uk/financing)



Why wait when you can have the IT your business needs now?

*"Microsoft Financing's responsiveness was a huge value during the proposal process. They were very communicative and responsive and they moved it along in just two weeks from beginning to end. They moved much more quickly than anyone else did, they came in with an aggressive offer, and in the end I was very happy to award Microsoft Financing the business."*

— **Amy Sabala, Senior Director of Corporate Finance, Hampton Products**

*"Financing our EA was quick and easy. If we hadn't been offered this flexible financing model, we probably would have chosen a smaller volume license."*

— **Ian Carter, EMEA IT Director, IMG Worldwide**

Visit [www.microsoft.com/uk/financing](http://www.microsoft.com/uk/financing) today.  
Or email:  
[askbusiness@microsoft-contact.co.uk](mailto:askbusiness@microsoft-contact.co.uk)

**Microsoft**

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Looking to expand your IT spend while improving cash flow?

We could make it easy with flexible payment terms tailored to your budget.



## Microsoft® Financing The Smarter Way to Buy IT

**Microsoft**

**TRUTH #1:** You have a budget with competing priorities.

**TRUTH #2:** IT is critical to running your business.

**TRUTH #3:** You can implement a great IT solution for your business and still work within your IT budget or organisation's capital needs.

*"They (Microsoft® Financing) were willing to – in full – finance the software and the implementation. They were exceedingly responsive and very easy to deal with."*

– **Amy Sabala, Senior Director of Corporate Finance, Hampton Products**

*"It took about four working hours to get back to us with a decision in principle. It was extremely simple and quick."*

– **Mal Brannigan, Finance Director, Coventry City Football Club**

*"The three-year payment option was the right solution for the business. By spreading licensing fees over a three-year period, I can allocate a percentage of the cost to each division on a monthly basis."*

– **Paul Armitage, Group Systems Executive, Firth Rixson**

Microsoft Financing – Simple, easy and affordable for businesses of all sizes

#### Simple

- Terms from 24 - 60 months
- No down-payment deposit required
- No additional fees or end-of-term lease negotiations

#### Easy

- Low minimum loan size, no maximum
- One page application
- Quick turnaround – most applications processed in 24 hours

#### Affordable

- Predictable payments tailored to your budget
- Competitive, fixed interest rates
- Total cost of ownership known up front

Microsoft® Financing  
The Smarter Way to Buy IT

## The IT you need – The financing to make IT work

Whether you are considering the purchase of Microsoft software including licence renewals, or a more comprehensive IT solution, we can offer a predictable payment plan tailored to your budget.

Microsoft Financing can help you:



One Fixed Monthly Payment

#### • GET THE IT YOU NEED

With our predictable payments tailored to your budget and Total Solution Financing (Microsoft software, hardware, services and 3rd party products covered), you get the IT solutions you need, when you need them.

#### • PRESERVE YOUR CAPITAL

No large, upfront cost or hidden fees translate into predictable payments spread over time with competitive, fixed interest rates so you can apply your capital and credit lines to other priorities.

#### • OPTIMISE YOUR IT ROADMAP

By working with a Microsoft Partner who understands your business, you can align IT costs to benefits and ensure the solution is part of a long-term plan rather than just a quick fix.



Work with someone you know and trust

Work with your registered Microsoft Partner or Account Manager to determine a payment structure that aligns to your business objectives and IT requirements.

*"We worked closely with the Hampton Products team to clearly understand their critical business issues and architect a solution that would fit their operation requirements today, while supporting their aggressive growth objectives moving forward."*

– **Greg Carter, Vice President of Hitachi Consulting, Microsoft Partner**

*"Microsoft Financing has proved to be the enabler that has allowed companies to invest in larger and more complex Microsoft technology based solutions, which they would otherwise not have been able to afford."*

– **Darren Spence, Group Marketing Director, Bytes Technology Group, Microsoft Gold Certified Partner**

To learn more about how Microsoft Financing can help your business, visit:  
[www.microsoft.com/uk/financing](http://www.microsoft.com/uk/financing)